

INTERIOR PRODUCT SPECIALISTS THAT ENHANCE AND PROTECT BUILDING ENVIRONMENTS

## 10 REASONS TO CHOOSE BELROC



# 1. 15 years of specialist experience

Established in 2004, Belroc offers unrivalled experience and wealth of construction industry knowledge.



### 2. Trusted partner

Our level of expertise makes Belroc a trusted partner of organisations operating in a wide range of healthcare, education, hospitality and commercial spheres, including federal departments.



#### 3. 360-degree service

Our unique approach ensures your project is carefully managed and monitored from initial enquiry right through to close out for total peace of mind and seamless delivery.



#### 4. Committed to quality

Belroc is a proud supplier of Division 10 building enhancements by some of the finest names in the business including Bobrick, Hadrian and InPro.



#### 5. Value for money

Belroc helps our clients to enhance built environments using quality, durable products designed to protect your investment and your people for years to come.



#### 6. Innovation

Our service delivery and product range is constantly evolving to meet the ever changing needs of our industry, ensuring our clients are at the cutting edge of Division 10 compliance.



# 7. Superior project management

As part of 3DX we offer a complete, professional project management service in-house. This means we not only look after all the various elements of your Division 10 project, we also liaise with other contractors and trades on site to ensure seamless delivery within timeframe and budget.



### 8. Sustainable

We recognise that we have a responsibility to the natural environment and we're working hard to minimise our footprint through the Belroc Sustain initiative which includes our innovative 'Project Pods' designed to reduce freight emissions.



#### 9. Knowledgeable support

We believe every person within our organisation should have the skills and the knowledge to offer support to customers, so when you contact us you'll always have access to the people who can swiftly and effectively answer your questions and resolve any issues you're facing.



### 10. Friendly

Above all, we're real people and we like to have real conversations with our customers. Our friendly, transparent service ensures we're always approachable and upfront about our work so as the customer, you always know where you stand.



## **OUR GREEN POLICY**



## **Belroc Sustain**

Belroc is committed to taking all possible steps to reduce the environmental footprint of our operations. Belroc Sustain outlines our pledge to reduce waste and build sustainable practices into our business.

# **Belroc Project Pods**

Road freight is a major contributor to carbon emissions. Belroc's Project Pods are an innovative method of reducing road freight and minimising single use packaging across the life of any construction project.

Our Project Pods are repurposed shipping containers which are packed directly from our warehouse in chronological order for maximum efficiency in use. All the materials required to complete any one project can be shipped in one or more Pods which eliminates repeated truck deliveries and associated emissions. In addition, using the Project Pods significantly reduces the amount of packaging material required – expert packing ensures the goods don't move in transit and each Pod represents a complete order for one client so there's no risk of mix-ups or lost deliveries. Upon arrival at site, the Pods provide a safe and secure storage facility which frees up space on site and protects your investment from damage or vandalism until the materials are installed.

As part of the Project Pods system, Belroc will also take care of all garbage generated as a result of our operations on site and this can be returned to our facility for recycling within the same containers for a 360-degree, hassle free solution.



# **Belroc Recycling**

As a manufacturer and supplier of specialist interior products, we recognise our responsibility to ensure that waste material from our manufacturing and installation process is disposed of responsibly. Belroc has worked hard to identify appropriate facilities for the recycling of our waste, including construction materials, chemical components and packaging. We are committed to incorporating recycled material into our supply chain wherever possible and we continue to work closely with our recycling partners on the development of a circular system for Belroc's waste.



## PRODUCT GROUPS WE OFFER

Belroc is a market-leading Division 10 specialist based in Kingston, Ontario. We supply architects, specifiers and construction contractors with customized solutions for a variety of environments. We are proud to work with some of the industry's largest suppliers of Division 10 specialty products including Inpro, Hadrian Manufacturing and Bobrick.

### **Patient Privacy**



- Barrier Curtains
- Custom Curtains
- Instaswap
- Curtains
- Movatrack
- Optitrac
- Track Systems
- Ultra-Cube

### **Surface Protection**



- Corner Guards
- Door Protection
- Handrails
- Wall Guards
- Wall Sheeting
- Stainless Steel
- Adhesive & Tools

### **Facility Resources**



- · Benches & Lockers
- Solid Surface
- Visual Display
   Boards

### Washroom Specialties

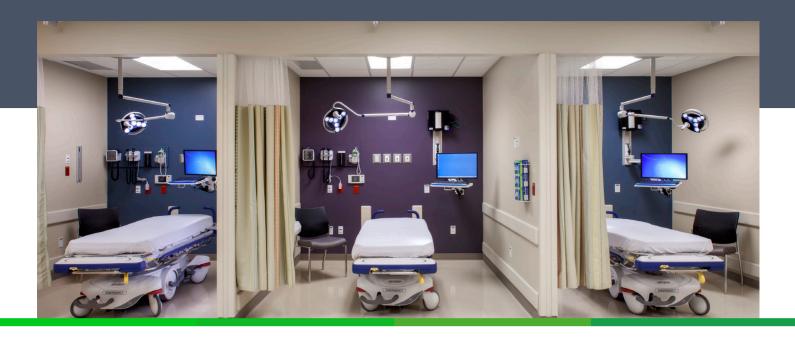


- Washroom Partitions
- Grab Bars
- Hand Dryers
- Mirrors Shelves
- Soap Dispensers
- Shower Products
- Toilet Tissue
   Dispensers
- Towels & Waste

Our portfolio includes innovative solutions for surface protection, client privacy, washroom fittings and additional resources such as lockers and window coverings.

Belroc has a strong industry reputation based on our ability to develop bespoke, fully compliant Division 10 packages for clients across a wide range of sectors.





# **GUIDING YOU THROUGH THE** PROCESS WITH 3DX



We understand that no two projects are alike. But large or small, simple or complex, we pride ourselves on taking the same structured and meticulous approach to every brief. We do this using a unique approach we like to call 3DX.

3DX represents our three Ds - Define, Direct and Deliver. Our service is structured around these three pillars of the customer journey, guiding progress from initial enquiry to close out.

3DX ensures effectiveness and accountability at every stage of the client journey. Our unique approach is proven to save our clients time and money by making sure their installations run smoothly and their specialty products can stand the test of time.

## 3DX DEFINES THE PRECISE NEED, DIRECTS THE APPROPRIATE STRATEGY AND DELIVERS A SEAMLESS RESULT.







# **KEY PEOPLE**

## **PURSUITS TEAM**



Owen Lawrenson CEO/Contractor Sales



Jon Pittman COO/ Pursuits Director



**Dan Lawrenson** End User Sales



**Amy Webb**Business Development



Emily Lawrenson Marketing



Erika McConnell Senior Estimator



Lenay Lawrenson
Executive Assistant



Ana Maricar Corpuz Sales Assistant

## **CLIENT CARE TEAM**



**Travis McCamley**Project Manager



Rebecca Praticante Customer Service



**Brandon McCamley** Installation Supervisor



**Justin Martin**Warehouse and Logistics



Michelle Bailey
Finance Controller

We focus on having a positive attitude, dedicated customer support and a culture of continuous improvement. Each Belroc member ensures that their part of your 3DX is experienced with total clarity.

# **OUR WORK**



Aspen, Calgary AB



**ASC Cat Height, Kingston ON** 



Whistle Bend, Whitehorse Yukon



Cite Parkway, Ottawa ON



**Fox Hollow London ON** 



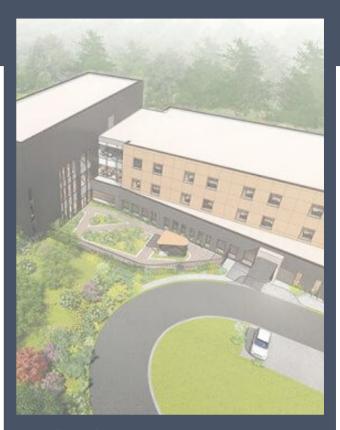
Courtyards, Kanata ON



The Windsor RR, Kingston ON



**Mon Sheong Toronto ON** 



**G&G Falls, Windsor NFLD** 

# **OUR ASSOCIATES**























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